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Different place, different action: Clients' personal narratives in psychotherapy

FABRIZIO BERCELLI, FEDERICO ROSSANO, and MAURIZIO VIARO

12 *Abstract*

13
14 *This paper deals with clients' personal narratives in psychotherapy. Using*
15 *the method of conversation analysis, we focus on actions and tasks accom-*
16 *plished through clients' narratives. We identify, within the overall structural*
17 *organization of therapeutic talk in our corpus, two different sequential*
18 *placements of clients' narratives and describe some of their distinctive fea-*
19 *tures. When they are placed within an inquiry phase of the session and are*
20 *solicited by therapists' questions, the clients' narratives mainly provide in-*
21 *formation for therapists in the service of their inquiring agenda. When*
22 *placed within an elaboration phase of the session, personal narratives are*
23 *regularly volunteered by clients and produced as responses to therapists' re-*
24 *interpretations, i.e., statements working up clients' circumstances as previ-*
25 *ously described by clients. In this latter placement, they mainly offer further*
26 *evidence relevant to the therapists' reinterpretations, and thus show how*
27 *clients understand therapists' reinterpretations and what they make of*
28 *them. The import of these findings, for both an explication of therapeutic*
29 *techniques and a better understanding of the therapeutic process, is also*
30 *discussed.*

31
32 *Keywords:* conversation analysis; psychotherapy; therapeutic interaction;
33 *personal narrative; sequential organization.*

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36 **1. Introduction**

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38
39 By dealing with clients' narrations of personal events and experiences
40 during psychotherapy sessions, this paper addresses issues relevant for re-
41 search on narratives and on psychotherapy. Let us briefly characterize
42 our approach with regard to these two fields.

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1 1.1. *Narratives*

2 Among the different perspectives through which oral narratives have been
3 studied, a distinction has been traced (see, for instance, Labov and Fanshel 1977; Hopper 1997; Schegloff 1997; Ochs and Capps 2001; Becker
4 and Quasthoff 2004) between two different yet complementary ones:
5 structural textual versus interactional. From the former perspective, a
6 narrative is defined as a way 'of representing past experience by a se-
7 quence of ordered sentences that present the temporal sequence of those
8 events by that order' (Labov and Fanshel 1977: 105), where events in-
9 clude actions dealing with somehow noteworthy situations, and analytic
10 attention is given primarily to the textual properties of such linguistic pro-
11 ductions. From the latter perspective, the analytic focus is shifted to the
12 interactional features of narrations in talk-in-interaction, i.e., storytell-
13 ings, considered as social activities whose launch, development, and con-
14 clusion rely not only on storytellers but also on recipients (Sacks 1974;
15 Jefferson 1978; Goodwin 1984; Sacks 1992 [1964–1972]; Lerner 1992;
16 Schegloff 1997). While adopting the interactional perspective, and more
17 specifically that of conversation analysis (CA), our target phenomenon is
18 somewhat wider than storytelling as usually intended in CA. We consider
19 a personal narrative to be any segment of talk in which clients build an
20 account of their life events with a temporal and causal order (Ochs and
21 Capps 2001).
22
23

24
25 1.2. *Psychotherapy*

26
27 In recent years a growing corpus of CA literature on psychotherapy (An-
28 taki et al. 2005; Bercelli et al. 2004; Halonen 2006; Hutchby 2007; Perä-
29 kylä 2004, 2005; Peräkylä et al. forthcoming; Streeck 2004; Vehviläinen
30 2003) has been added to previous pioneering work on therapy talk (in
31 chronological order, Schefflen 1973; Labov and Fanshel 1977; Davis
32 1986; Leonardi and Viaro 1990; Gale 1991; Bergmann 1992; Ferrara
33 1994; Peräkylä 1995; Buttny 1996). Much of past and recent research
34 has focused mainly on therapists' actions. Our present contribution fo-
35 cuses, instead, on *clients'* actions, specifically clients' narrations—though
36 analyzed, in accordance with CA principles, in their sequential context,
37 which includes therapists' actions. The importance of clients' personal
38 narratives within the therapeutic process has been widely acknowledged
39 (Buttny 1996; Davis 1986; Ferrara 1994; Labov and Fanshel 1977; Perä-
40 kylä 2004; Vehviläinen 2003), but the practical tasks accomplished
41 through them have not received systematic analytical attention. In this
42 paper, we make a first step in this direction by identifying two different

1 sequential placements where clients' personal narratives (PNs from now
2 on) can occur. We then show how, in these two different interactional
3 placements, clients' PNs accomplish different tasks (Sections 2–4). In par-
4 ticular, we highlight how clients' unsolicited narrations, when produced
5 as responses to therapists' *reinterpretations*, can show how clients under-
6 stand therapists' suggestions and what they make of them, thus contribu-
7 ting in a very substantial way to the therapeutic process (Section 4).

8

9 1.3. Method and data

10

11 We are using CA to explore how some aims of psychotherapy may be
12 achieved through 'talk in interaction' (Schegloff 2007). By focusing on ac-
13 tions done through certain types of utterances or series of utterances, such
14 as narratives, and on how these actions are sequentially and interaction-
15 ally organized and how they accomplish recognizable tasks, we also pro-
16 vide analytical descriptions of specific practices occurring in psycho-
17 therapy and thus contribute to a more detailed explication of some
18 therapeutic techniques.

19

20 CA is data driven and therefore we do not lean on any clinical assump-
21 tion. Although some terms, for instance 'reinterpretation', could be mis-
22 takenly intended as referring to some clinical theory, we define them in
23 purely conversational terms (as for 'reinterpretation', see [b] in Section 2).

24

25 Our corpus consists of about 100 transcribed sessions, mainly audio
26 taped, of individual therapies, conducted by cognitivist and systemic
27 therapists.¹ Though belonging to two distinct clinical approaches, our ses-
28 sions substantially share the same overall structural organization, which
29 is briefly described in the next section.

30

31

32 2. Two different sequential placements of clients' PN in psychotherapy

33

34 Two main types of courses of action occur in all sessions of our corpus:
35 *inquiry* and *elaboration*.

36

37 1. *Inquiry* is regularly started by therapists' questions about clients' cir-
38 cumstances. After the client's answer, the turn uniformly comes back
39 to the therapist, who can proceed with other questions or comments
40 (a turn-taking pattern described in Peräkylä 1995). A single question/
41 answer sequence can be post-expanded by the therapist's further
42 questions, sometimes into very large stretches of talk (see Schegloff
2007). Subsequent sequences are often topically connected or recog-
nizably conform to the therapists' inquiring agenda (using practices
described in Heritage and Sorjonen 1994).

1 2. *Elaboration* is regularly started by therapists as well, through state-
2 ments grounded in and working up clients' previous talk. In partic-
3 ular, we have identified a type of action, which we call *reinterpreta-*
4 *tion*, by which the therapist proposes his or her own version of the
5 client's events and experiences, the therapist's version being grounded
6 in another version of them previously provided by the client (Bercelli
7 et al. forthcoming). Therapists' reinterpretations concern clients' per-
8 sonal events and experiences and therefore fall within so-called
9 B-event statements (Labov and Fanshel 1977). Through a B-event
10 statement, a speaker (A, here the therapist) tells something to a recip-
11 ient (B, here the client) who has privileged access to the matters
12 related and is consequently expected to confirm, disconfirm, or com-
13 ment on them. Thus therapists' reinterpretations make clients' re-
14 sponses relevant (at least minimal responses such as acknowledgment
15 tokens), as shown in Bercelli et al. (forthcoming). More extended re-
16 sponses are generally allowed by therapists, and sometimes pursued
17 by them.² Through extended responses, clients can provide further
18 autobiographical material relevant to the therapists' reinterpretations.

19 Inquiry phases regularly precede elaboration phases, this being a funda-
20 mental feature of the overall structural organization of the therapies of
21 our corpus, in both cognitive and systemic therapies.

22 Clients' PN can occur within both inquiry and elaboration, but
23 show different sequential features in these two distinct conversational
24 environments.

- 25
- 26 a. Within inquiry, therapists usually solicit PN from clients or ask ques-
27 tions that make clients' PN relevant. Clients' PNs therefore occur as
28 second-pair parts of a question/answer adjacency pair.
 - 29 b. Within elaboration, clients usually volunteer PNs as parts of their ex-
30 tended responses. Therefore, such clients' PNs are not made condi-
31 tionally relevant by prior therapists' actions. Moreover, therapists
32 regularly post-expand such clients' PNs with further comments or
33 follow-up questions, while this is less common after solicited PNs
34 (for instance, in Excerpt [2], Section 3.1, a solicited PN is not post-
35 expanded by the therapist).

36

37 In these two distinct conversational environments, and by means of these
38 different sequential features, clients' PNs generally accomplish different
39 yet complementary tasks: in the former, they provide information for
40 therapists in the service of their inquiring agenda; in the latter, they
41 convey the clients' stances toward therapists' reinterpretations of that
42 same information.

1 We will discuss within-inquiry solicited PNs in Section 3 and within-
2 elaboration volunteered PNs in Section 4. Below, we will call them re-
3 spectively *solicited PNs* and *co-elaborative PNs* (the sense of the latter
4 term is explained in Section 4).

5

6

7 3. Solicited PNs

8

9 Within inquiry, clients' PNs are usually solicited by therapists.³ In the
10 next section (3.1), we describe some ways by which solicited PNs get
11 started. In a subsequent section (3.2), we deal with their further sequential
12 development.

13

14 3.1. How solicited PNs get started

15

16 Therapists can solicit clients' PNs by (a) asking for an example, (b) re-
17 questing more details, (c) requesting a PN belonging to a certain class of
18 stories, or (d) requesting the narration of a previously mentioned episode.
19 Most of the solicited PNs in our corpus get started in these ways.

20 a. A common way clients' PNs get started is through therapists' re-
21 quests for an example after clients' general statements, as in the next
22 excerpt:⁴

23

24 (1) (Therapist V, client S)

25 (In the excerpts, T = therapist, CL = client. In the title of each excerpt
26 the therapist's and the client's identities are indicated by capital letters—
27 different letters indicate different individuals.)

28 1 Cl: I had the feeling that they ((Cl's parents)) were living
29 2 my own desire that's to say they were participating,
30 3 (.) in fact I think they did not- basically (0.3) hh
31 4 they were afraid of the birth of a child.

32 5 T: >there but-< 'I think' as your reasoning↑ or as
33 6 your sensations (.) you've had=

34 7 Cl: =from the sensations I've had=

35 8 → T: =for example?

36 9 (0.5)

37 10 Cl: hhh once there:: exactly::: two Christmases ago
38 11 ((story))

39 Here the client provides a PN (starting at line 10) which is made relevant
40 by the therapist's request for a concrete illustration (line 8) of what the
41 client has stated in general terms (line 7: 'the sensations I've had')
42 through her previous answer.

- 1 b. Another possible way a client's PN can get started is the following: the
 2 therapist can interject an ongoing client's PN to request more details
 3 of an already-told narrative segment, thus engendering a sort of sub-
 4 PN that would have been skipped over by the client, had it not been
 5 solicited by the therapist. This kind of request engenders something
 6 similar to the 'unpacking of a gloss' described by Jefferson 1985.

- 7 (2) (Therapist G, client P)
 8 1 Cl: then:: hmm later [my husband:::
 9 2 T: [>your husband (where is he?)<
 10 3 Cl: hmm [now I'll make you something hot
 11 4 T: [(there)]
 12 5 Cl: (.) and he said that:: he would make me some
 13 6 chamomile[le ()]
 14 7 → T: [but he] how did he intervene?
 15 8 (0.5)
 16 9 Cl: 'but what's up?' (.) 'I'm so so cold I'm trembling.'
 17 10 'ah yes I can see that, now I'll::: I'll cover you
 18 11 with () the duvet' things like that
 19 ... ((part of the turn omitted))
 20 14 then::
 21 15 T: then?=
 22 16 Cl: =I managed=
 23 17 T: =you managed?=
 24 18 Cl: =to calm down.=
 25 19 T: =a:::nd how did your getting to sleep go on?
 26

27 In Example (2), the therapist's question (line 7) is answered by a client's
 28 PN (from line 9 on) which had been previously omitted and is then inte-
 29 grated, on the therapist's request, into a larger ongoing PN. At the com-
 30 pletion of the client's sub-PN, the therapist does not expand it, but asks
 31 for a continuation of the previous ongoing narrative (lines 15–19).

32 In these two cases, the therapists' requests are contingent on clients'
 33 prior talk and occasion a narrative expansion of it. The selection by
 34 therapists of which segments of clients' prior tellings are in need of expan-
 35 sion and the corresponding requests to expand them are a major resource
 36 for therapists to pursue their inquiring strategies. In Example (2), for in-
 37 stance, the therapist's request for details about the husband's intervention
 38 (line 7) is a likely attempt to explore possible marital strains. As nothing
 39 of this sort emerges from the client's solicited narrative, the therapist does
 40 not post-expand it. Sequences of questions are strategically managed by
 41 experts in similar ways in other institutional settings (e.g., classroom and
 42 courtroom interaction; Levinson 1992).

1 In cases (c) and (d), the therapists' requests open a new sequence within
 2 the inquiry, rather than expanding the previous one (as in Examples [1]
 3 and [2]) The next two excerpts exemplify two variants of this practice.

4 c. In this example the therapist asks for a PN of a specific kind, explic-
 5 itly defined by his request.

6
 7 (3) (Therapist G, client M)

- 8 1 Cl: [...] that I was bad when I'm I'm not,
 9 2 I wasn't
 10 3 T: eh (.) can we look at hm: (.) for a moment
 11 4 for example what we've just () seen
 12 5 less, an anecdote which refers more for
 13 6 example to situations which we can look at in
 14 7 detail then [instead] we can look at another
 15 8 Cl: [hm]
 16 9 → T: which refers to the situations () situations
 17 10 → in which you have to control yourself
 18 ... ((part of the turn omitted))
 19 17 → a situation (.) which has from a certain point
 20 18 → of view activated you and you've then had to control
 21 19 → because the social or work context didn't
 22 20 → allow you=
 23 21 Cl: =hm=
 24 22 → T: =to make a scene
 25 23 Cl: hm:: well yes h:m for example I happened ((story))

26 In Example (3), after the client's completion of an answer to the thera-
 27 pist's prior question (data not shown), the therapist closes (line 3: 'eh')
 28 the previous sequence using a 'closing third' (Schegloff 2007) and then
 29 opens a new inquiry sequence, topically discontinuous with the prior
 30 one. The discontinuity is managed and somehow attenuated by the thera-
 31 pist by implicitly referring to his inquiring agenda (lines 5–7). The thera-
 32 pist makes explicit the sort of episode he is asking for (lines 5–22) and
 33 thus circumscribes the sense of the solicited story, though its selection
 34 among stories of that sort is left to the client.

35 d. In the last excerpt of this section, the therapist defines some features
 36 of the requested story, as in Example (3), but also selects the
 37 concrete episode to be recounted by the client.

38
 39 Before the beginning of this excerpt, the client has described her recent
 40 trouble in sleeping. It has emerged that the very first insomnia episode oc-
 41 curred on the eve of her starting teaching a class, after she had spent many
 42 days preparing her lessons.

- 1 (4) a. (Therapist G, client P)
 2 1 T: oh, and how? in this context here, let's see
 3 2 how it happened the first time you had
 4 3 difficulty getting to sleep.
 5 4 (2.5)
 6 5 Cl: the first time I was thinking hm about the fact that I
 7 6 had to wake up the next morning earlier, two hours
 8 7 earlier, ((continues))

9 In Example (4a), the therapist's request is *and*-prefaced (line 1: 'and how
 10 ...') and, immediately after, self-repaired (lines 1 and 2: 'how ...' being
 11 repaired into 'let's see how ...'). Both phenomena point to the therapist's
 12 inquiring agenda: *and*-prefaced questions are typically agenda questions
 13 (Heritage and Sorjonen 1994), i.e., questions that belong to a professional
 14 repertoire and are delivered according to some serial order; and the self-
 15 repair frames the request using an epistemic verb ('let's see') characteriz-
 16 ing it as a scheduled action.

17 In all the previous examples, the therapist's requests provide a frame
 18 for the type of story and the kind of information features the PN is sup-
 19 posed to have. In this way s/he constrains the degrees of freedom as far
 20 as the client is concerned, but also creates a specific type of relevance
 21 for the occurrence of a PN, which is tied to the therapist's inquiring
 22 agenda.

23 3.2. *The interactional development of solicited PNs*

24 We now examine how therapists can also manage the production and
 25 subsequent exploitation of the solicited PN in the service of their inquir-
 26 ing strategies.

27 A single illustrative case will be discussed here. The next excerpt, which
 28 is the continuation of Example (4a), illustrates how therapists can use *for-*
 29 *mulations* (Heritage and Watson 1979) as a resource for accomplishing
 30 this task.

- 31 (4) b. (Therapist G, client P)
 32 5 Cl: the first time I was thinking hm about the fact that I
 33 6 had to wake up the next morning earlier, two hours
 34 7 earlier,
 35 ... ((part of the turn omitted))
 36 14 that is, I wanted to get organized quite well (.) to
 37 15 check as well- the time I needed- (.)
 38 16 to::: [() slower]
 39 17 → T: [so the first time] that it happened to you

- 1 18 → the following morning you had to give this lesson here.
 2 19 Cl: hm hm.
 3 20 → T: so, the program was that you had to
 4 21 → wake up two hours earlier to check precisely the the
 5 22 → order [the timing]
 6 23 Cl: [hm eh], yes in fact, it was::
 7 24 T: okay. ((continues))

8 In Example (4b), the therapist interjects the client's narration with two
 9 *formulations* (lines 17 and 18 and 20–22), both confirmed by Cl (lines 19
 10 and 23).

11 Formulating the meaning of clients' previous talk is an action often
 12 undertaken by therapists. Formulations are here intended (in a narrower
 13 sense than in other CA works) as utterances where speakers offer their
 14 interpretations of what another participant has meant through their pre-
 15 vious talk within the same conversation (Drew 2003).⁵ Through formula-
 16 tions, therapists can both check their understanding of clients' previous
 17 talk and direct its subsequent course. In Example (4b), the therapist's formu-
 18 lations select and highlight aspects of the episode's background which
 19 were already alluded to in his initial request (Example [4a], line 1: 'this
 20 context here'). The background is distinguished from the story core
 21 through a change of the verb from past to present tense (cf. lines 5–20 in
 22 Example [4b] with line 24 in Example [4c]). By setting the background,
 23 the therapist pushes the ongoing client's narrative in a specific direction:
 24 here he suggests some link between the story core and the background ele-
 25 ments selected by him. In this way, formulations are a resource therapists
 26 can rely on to direct the development of clients' PNs.

27 Therapists' questions are another possible resource for such a task, as
 28 illustrated by the next excerpt, which continues the previous one.
 29

- 30 (4) c. (Therapist G, client P)
 31 23 Cl: [hm eh], yes in fact, it was::
 32 24 → T: okay. (and after this) how come you have
 33 25 → this difficulty? (.) you go to bed and what happens?
 34 26 ([])
 35 27 Cl: [that's to say] I feel really:: an- anxiety, trembling,
 36 28 (1.0) and:: really hh hh I start:: to tremble as well
 37 29 really, (.) cold,=
 38 30 → T: =oh, are you in bed?=
 39 31 Cl: =yes.
 40 32 (1.0)
 41 33 → T: () the anxiety where do you feel it? what [()]
 42 34 Cl: [a:::t:] at

1 35 the level::: of the hypogastrium
 2 36 → T: and how do you realize that it's anxiety?

3
 4 In Example (4c), the client, after confirming (line 23: 'hm eh, yes') the
 5 therapist's prior formulation, apparently proceeds with her narrative, but
 6 is interrupted by the therapist (lines 23 and 24). Instead of allowing the
 7 client to resume the production of her narrative, the therapist starts a se-
 8 ries of questions (lines 24, 25, 30, 33, 36) that topicalize aspects of the cli-
 9 ent's PN not yet specified by her. One of them (line 30) is a yes/no ques-
 10 tion and another one (line 33) is a *contingent* question (Heritage and
 11 Sorjonen 1994), i.e., a question dealing with a contingency in a prior cli-
 12 ent's answer (line 27, 'anxiety'), designed to elaborate the prior answer in
 13 more detail; though not being a closed-ended question as the former yes/
 14 no question trains the client to a limited set of pertinent answers (the
 15 body part where she feels anxiety). Series of questions of these kind are
 16 another resource therapists can deploy to tightly direct the course of cli-
 17 ents' narrations.

18 What follows shows how, in the subsequent part of the same PN, the
 19 therapist can even induce the client to change her version of her own ex-
 20 perience of the narrated events through a series of questions, B-event
 21 statements, and formulations.

22
 23 (4) d. (Therapist G, client P)
 24 36 T: and how do you become aware that it's anxiety?
 25 37 (2.0)
 26 38 Cl: because- hhhhhhm I feel it inside, that's to say
 27 39 real trembling inside, which then later
 28 40 becomes also: (.) [external]
 29 41 T: [well well] ()
 30 42 Cl: that's to say really- evident because hhh I start
 31 43 really dancing on the be(hh)d ((laughing voice))
 32 44 T: eh however I say but >I can see that you don't realize it
 33 45 simply because of this< because if someone has-
 34 46 (1.5) hhh a kind of [thing inside]
 35 47 Cl: [because it's:] antecedent
 36 48 (0.5)
 37 49 Cl: earlier [()]
 38 50 T: [I understand], but >it'll also have some
 39 51 contents<, while you're in bed, you're trembling,
 40 52 you'll also be imagining things, tomorrow morning
 41 53 you've got this lesson.
 42 54 Cl: no, on an imaginative level no.

1 55 (1.0)

2 56 T: and how do you manage [to differentiate] this thing

3 A central aspect of the client's story line, emerging from her talk through-
4 out lines 27–54, can be glossed this way: her 'anxiety' (line 27) was man-
5 ifested by *physical* symptoms (lines 27–29: 'trembling ... tremble ...
6 cold'; line 35: 'hypogastrium'; lines 39 and 40: 'trembling inside ... also
7 external'; line 43: 'dancing on the bed').

8 In Example (4d), this series of self-descriptions is firstly interjected by a
9 contingent question focusing on possible *mental* manifestations (line 36:
10 'and how do you become aware that it's anxiety?'), insofar as the question
11 suggests that the previously described physical symptoms are not enough
12 to allow recognition of an anxious state. The client's insistence on such
13 symptoms (lines 38–40, 42, 43, 47–49) is repeatedly countered by the
14 therapist (line 41: 'well well'; line 44: 'however ...'; line 50: 'I understand,
15 but ...').

16 Then the therapist also resorts to a speculative B-event statement (lines
17 50–53: 'it'll also have ...'; 'you'll also be imagining ...'), which seems to
18 apply a tacit psychological assumption ('imaginative contents must be
19 present in anxiety') to the previously selected and now recalled back-
20 ground (lines 52 and 53: 'tomorrow morning you've got this lesson.').
21 The client sharply rejects it (line 54), and the therapist again implicitly
22 forwards it by means of a further contingent question (line 56: 'and how
23 ...') which, by reformulating a similarly designed previous question (line
24 36: 'and how ...'), treats all the client's subsequent answers (lines 38–40,
25 42, 43, 47–49, 54) as insufficient.

26 Notice, however, how the therapist, here, while not accepting a client's
27 version of her own experience, merely suggests a different direction along
28 which the client may find evidence supporting a different one, instead of
29 proposing it by himself. The therapist's actions are all questions, except
30 the speculative B-event statement (lines 50–53), which is inserted in a se-
31 ries of questions.

32 A further series of therapist's questions (partly omitted here) finally
33 leads the client to provide further evidence, whose upshot is finally made
34 explicit by the therapist—as shown in Excerpt (4f) below.

35
36 (4) e. (Therapist G, client P)

37 75 T: so what does it mean, that it would have meant

38 76 starting the day again?

39 77 (0.5)

40 78 Cl: preparing:: th::e:: the program- wi- the:: that

41 79 I had:: decided.=

42 80 T: =that is, as if, for example, not wait until (0.5)

- 1 81 the two hours earlier, but get it ready at once.=
 2 82 Cl: =hm.
 3 83 T: so, you were thinking about this thing.
 4 84 (.)
 5 85 Cl: yes, yes.
 6 86 (0.5)
 7 87 T: so the anxiety referred to this.
 8 88 (0.5)
 9 89 Cl: yes.

10

11 Here, three successive therapist's formulations (lines 80, 81, 83, 87) re-
 12 ceive the client's confirming responses (lines 82, 85, 89). In this way the
 13 therapist, by drawing a conclusive evaluation of (a segment of) a client's
 14 PN, previously unknown and now known to him only through informa-
 15 tion provided by the client, pre-empts her to draw a conclusion concern-
 16 ing her own 'inner' experience.

17 Interactional trajectories of the kind described above are consequential
 18 to the way these types of PNs are started: they are provided by clients on
 19 therapists' request and are in the service of therapists' inquiring strategies
 20 or agendas (as demonstrated in Section 3.1). On the one hand, clients can
 21 have uncertain stances about the sense and even 'tellability' of stories
 22 whose narration is solicited by therapists, rather than volunteered by
 23 themselves. On the other hand, therapists, by pursuing their inquiry, elicit
 24 aspects of clients' events and experiences that possibly escape clients' pre-
 25 viously set perspectives. For both these reasons, the way these clients'
 26 PNs are sequentially occasioned can deeply affect their course and
 27 conclusion.

28 In sum, the case discussed in this section shows how deeply a therapist
 29 can interactionally contribute to the development of a client's PN, possi-
 30 bly leading the client to substantially modify a previously projected point
 31 of his/her own story. Although these aspects of the therapeutic process
 32 have often been discussed within the clinical literature in general terms,⁶
 33 what we have provided in this section is a more detailed description of the
 34 interactional practices through which these features are implemented. By
 35 identifying a set of specific therapists' types of utterances and correspond-
 36 ing actions—formulations, B-event statements, contingent and closed-
 37 ended questions—we have also provided an analytical explication of
 38 some therapeutic techniques used to direct the course of clients' narra-
 39 tions and thus forward a different version of their own events and
 40 experiences.⁷

41 Therapists do not always direct the course of solicited PN so tightly as
 42 in the case here discussed, which can be considered an illustrative extreme

1 case. However, all therapists in our corpus—whether they belonged to
2 the cognitive or systemic approach—more or less frequently solicit cli-
3 ents' PNs within inquiry and deal with them in the ways illustrated
4 above.

5

6

7 **4. Clients' co-elaborative PNs**

8

9 In Section 3, we have discussed clients' PNs placed within inquiry and,
10 more specifically, provided by clients on therapists' request. We now
11 turn to clients' PNs having a different sequential placement: they are vol-
12 unteered by clients, rather than solicited by therapists, and are provided
13 after therapists' reinterpretations, rather than after therapists' requests or
14 questions.

15 Therapists' reinterpretations concern clients' events and experiences
16 previously described or narrated by them. Therefore, they are B-event
17 statements which make clients' responses relevant—responses which are
18 often agreeing or disagreeing ones (see Section 4.1, 1–3). Though clients'
19 PNs are not made conditionally relevant by therapists' reinterpretations,
20 clients can and sometimes do respond by narrating personal stories intro-
21 duced or designed as relevant to the previous therapists' reinterpretations,
22 therefore contributing to the therapists' elaboration of the clients' ac-
23 counts (Section 4.2). That is why we call them co-elaborative PNs. In the
24 next section, we discuss and illustrate some ways in which co-elaborative
25 PNs can be started.

26

27 *4.1. The launch of co-elaborative PNs*

28

29 In our corpus we have identified various ways by which clients can launch
30 their co-elaborative PNs, immediately after therapists' reinterpretations:

31

32 1. Clients' agreements + PNs introduced or designed as evidence ac-
33 counting for the agreement and supporting the previous therapists'
34 reinterpretations

34

35 2. Clients' disagreements or qualified agreements + PNs introduced or
36 designed as evidence accounting for the disagreement or the qualifica-
37 tion restraining the agreement

37

38 3. PNs variously introduced and designed by clients as somehow rele-
39 vant to the previous therapists' reinterpretations, though neither
40 clearly agreeing nor disagreeing with them

41 The third case, though very interesting from a clinical viewpoint, will not
42 be discussed in this paper. The next two excerpts illustrate cases 1 and 3.

- 1 (5) (Therapist B, client F)
 2 1 T: =and so you start to say yes, a bit yes, but there
 3 2 are also some good things, (0.5) and so:
 4 3 you reinforce the nice things=
 5 4 Cl: =sure=
 6 5 T: =you're already thinking about it=
 7 6 → Cl: =yes (.) in fact, I- I [saw it
 8 7 T: [you're already feeling
 9 8 (1.4)
 10 9 → Cl: I saw it on Saturday, when I was asked to do
 11 10 some housework, ((story))

12 In Example (5), the therapist's reinterpretation is responded to by the
 13 client with two agreement tokens (lines 4 and 6). The second one starts a
 14 multi-unit turn where the incipient client's PN (line 6: 'I saw it') is intro-
 15 duced as evidence accounting for the agreement (line 6: 'yes in fact') by
 16 means of the 'evidential' adverb *in fact* placed between the agreement
 17 token and the narrative. By accounting for his agreement with the thera-
 18apist's reinterpretation, the client supports it.

19 Notice also how the therapist, by interrupting an increment (line 7) to
 20 his own reinterpretation—an increment that overlaps the beginning of the
 21 client's narrative—and by abstaining from continuing it (line 8), allows
 22 the client to go on (lines 9 and 10). In this way, the therapist deals with
 23 the client's incipient co-elaborative PN as a welcomed response. Both
 24 participants show they are oriented to the relevance of a client's extended
 25 response, the client by interrupting the therapist, the therapist by leaving
 26 the floor to the client. These sequential patterns often occur in our corpus.

27 A co-elaborative PN can also be launched by a client as evidence in ac-
 28 counting for a disagreement, as illustrated by the next excerpt.

- 29 (6) (Therapist B, client F)
 30 1 T: =you go by road (0.3) hhh you're n- not able to go
 31 2 by train, you're not able to go: b:y plane, (0.2)
 32 3 hh if you're able to go by car, but perhaps
 33 4 you can't go on the motorway, because
 34 5 the motorway-
 35 6 Cl: hm no, but the big wheel: (at: ge:) (0.2)
 36 7 at Mirabilandia I made them turn it back by ringing
 37 8 the alarm, .(h)h al(h)most- (.) th(h)ere I
 38 9 succeeded .hh (0.3) (there it was) August, they closed
 39 10 the gate, it started, ((continues))

41 In Example (6), the client interrupts the therapist's reinterpretation
 42 with a disagreement response (line 6: 'hm no'). In the same turn, the

1 disagreement token *no* is followed by an adversative conjunction (line 6:
2 'but') which frames the subsequent PN (lines 7–10) as evidence in ac-
3 counting for his disagreement.

4 In this case, too, the therapist notably allows for the client's co-
5 elaborative PN by abstaining from trying to resume his interrupted turn.
6 This indicates that both participants orient to the possibility of clients'
7 disagreeing responses and attendant accounts for their disagreeing, possi-
8 bly using a narrative form.

9 We have just illustrated two ways of starting a co-elaborative PN that
10 often occur in our corpus. We can now summarize some sequential differ-
11 ences between the two kinds of clients' PNs so far examined in this paper:

- 12 a. Though therapists' reinterpretations explicitly make clients' responses
13 relevant, they neither request nor make conditionally relevant any PN
14 from them: co-elaborative PNs are volunteered by clients, rather than
15 solicited by therapists.
- 16 b. When soliciting clients' PNs, therapists more or less strictly define the
17 contents and point of the requested narratives in the service of their
18 inquiring strategies or agendas, while the content and point of co-
19 elaborative PNs volunteered by clients are only weakly conditioned
20 by the therapists' reinterpretations to which they respond.
- 21 c. Therapists' reinterpretations, unlike (or more explicitly than) thera-
22 pists' questions, carry therapists' views on clients' own events and ex-
23 periences. After them, clients are regularly allowed by therapists to
24 responsively express their agreeing or disagreeing views on their own
25 personal matters—while, on the contrary, clients' answers and soli-
26 cited PNs must firstly provide the information requested by thera-
27 pists, and get much less conversational space for explicitly forwarding
28 clients' views (as shown throughout our analysis of Example [4]).
29

30 We will discuss point (c) more widely in the next section, where we will
31 also describe a typical interactional trajectory of co-elaborative PNs.
32

33 4.2. *The interactional development of co-elaborative PNs* 34

35 We illustrate a typical trajectory of co-elaborative PNs, which displays
36 the sequential features outlined in the previous section, with a single case
37 analysis.⁸ Trajectories of this kind occur relatively often in our corpus.

38 In talk prior to the Excerpt (7) below, the client has been narrating an
39 episode she was involved in: she and her current boyfriend had casually
40 met another couple—a man and a woman. The man, Giovanni, had had
41 a secret affair with the client, during which he used to say to her that he
42 could not abandon his girlfriend—the same woman now accompanying

1 him—because of his fear about her committing suicide if abandoned. At
 2 the first moment of the encounter, Giovanni blushed. The client’s narra-
 3 tive is followed by a discussion about the motives of Giovanni’s blushing,
 4 and, at the beginning of this excerpt, the therapist forwards a possible
 5 explanation.

6 (7) (Therapist V, client Y)

7 1 T: that’s to say isn’t it as if: (0.4) he blushed b[ecau]se (0.4)

8 2 Cl: [no.]

9 3 Cl: oh

10 4 T: he could imagine that you would say I don’t

11 5 know like ‘stILL alive?’ something like

12 6 th[(h)at(h)] heh heh heh h[eh

13 7 Cl: [Y(h)es:: hhh] [HOHOH .H

14 8 heh .hah::

15 9 T: ‘there she’s still al[ive]’ ((smiling voice)) () [()

16 10 Cl: [hih] [hehh

17 11 Cl: °hh yes°=

18 12 T: =but probably (.) the IMAge (.) which- in

19 13 in such situa[tions (° °)

20 14 Cl: [oh >but there’s another thing

21 15 that I haven’t told you< that- hhh a: bit

22 16 when I saw him in the shop ((continues))

23 ... ((omitted turns, the narrative goes on))

24 31 and:: he said to me- ah how’s it going? I said to him,

25 32 °who knows, rather well° thanks, and you? (.) hh fine fine,

26 33 an::d () I was being a bit funny, so are you getting

27 34 married? (.) like, hh or have you changed girlfriend?

28 35 he says to me- no but:: hh I’ve dealt with the one I had, (.)

29 36 as if to say- I don’t have her anymore.

30 ... ((part of the turn omitted))

31 39 PERhaps for this reason too he was a bit embarrassed

32 40 because- he knew he’d told me that, (.) I

33 41 find him again (.) after he’s been telling me bullshit for a

34 42 year and a half, and I find him again with her, fifteen

35 43 days after he’d said something like that to me (.)

36 44 T: that’s to say, I (1.0) imagine that the reason

37 45 for the embarrassment is that (.) (at that point) (that)

38 46 he’s told me so many stories that ((continues))

39
 40 In Example (7), the first turn by the therapist (lines 1–6), though format-
 41 ted as a question (line 1: ‘isn’t it’), works as a reinterpretation: in fact, the
 42 therapist offers a candidate explanation of Giovanni’s blushing, grounded

1 on previous narration and tentative explanation by the client. The client's
 2 response is strongly affiliative: she provides an agreement token (line 7: a
 3 loudly uttered 'yes'), openly laughs simultaneously with the therapist
 4 (lines 6–10), and reiterates her agreement (line 11) after the therapist's
 5 repetition of the core of his explanation (line 9). After this strongly agreeing
 6 response by the client, the therapist starts an increment to his explanation
 7 (lines 12 and 13), which is interrupted by the client (lines 13 and 14)
 8 with a story announcement (lines 14 and 15) followed by the start of the
 9 announced PN (lines 15 and 16).

10 The point of the story and its relevance to the therapist's reinterpretation
 11 is made clear by the client at story completion: the story provides evidence
 12 in accounting for the client's agreement and thus supports the therapist's
 13 previous explanation (lines 39–43: 'perhaps for this reason too he
 14 was a bit embarrassed ...'). Beyond this, and through it, the client demonstrates
 15 to the therapist how she understands his explanation and what she makes of it,
 16 an aspect which quite obviously has special import in psychotherapy.
 17

18 The therapist does not intervene in this rather long narration (30 transcript
 19 lines)⁹ and thus accords the client a large conversational space to
 20 organize her narration and forward a conclusive evaluation of the point
 21 of her story (lines 39–43). Only at this point does the therapist comment
 22 in a way that conveys full agreement (lines 44–46: 'the reason for the embarrassment
 23 is that ... he's told me so many stories that ...' matching lines 39–43: 'for this
 24 reason too he was a bit embarrassed because- he knew he'd told me that ...').
 25

26 On the basis of this analysis, we can indicate some tasks the client accomplishes
 27 through her co-elaborative PN, to whose production the therapist also contributes
 28 through his interactional conduct:
 29

- 30 – She *shows* understanding of and agreement with the therapist's previous
 31 reinterpretation, rather than simply claiming them—the former action being more
 32 reliable than the latter in granting the achievement of an intersubjective accord.¹⁰
- 34 – She *corroborates* the therapist's reinterpretation with new evidence,
 35 narratively provided, previously unknown to the author of the corroborated
 36 reinterpretation.
- 37 – She also *develops* the therapist's suggestion by extending its validity to
 38 a wider range of life events than the one previously referred to by the therapist:
 39 in fact, Giovanni's lies about his 'single' status (lines 36, 40) are put in the
 40 same categorical drawer (lines 41 and 42: 'he's been telling me bullshit for a year
 41 and a half') as with Giovanni's lies or exaggerations about suicidal risk (lines
 42 5, 9).

1 The joint accomplishment of these tasks entails participants' interactional
2 stances neatly differing from those we have observed in solicited PNs. In
3 the latter, clients mainly provide information asked for by therapists as
4 subservient to therapists' inquiry and, consequently, clients' perspectives
5 on the narrated matters can hardly be expressed, when not requested.
6 On the contrary, in co-elaborative PNs, as illustrated by Example (7), cli-
7 ents' views on the narrated matters can be, and regularly are, in the fore-
8 ground, and therapists allow for them although they do not explicitly ask
9 for them. By responding to therapists' views on the clients' circumstances
10 through volunteered PNs, clients find themselves in a suitable sequential
11 position for proposing and arguing their views—whether agreeing or dis-
12 agreeing with those of the therapist—on their own personal events and
13 experiences, and thus possibly extend, enrich, or modify the therapists'
14 previous suggestions. The importance for the therapeutic process of the
15 clients' uptake of the therapists' suggestions has been widely acknowl-
16 edged in the clinical literature.¹¹ Our contribution here consists in outlin-
17 ing the details of how clients' PNs, placed after therapists' reinterpretations
18 and accounting for clients' agreement with them, are a specific
19 form of such an uptake,¹² which can accomplish very relevant tasks:
20 showing understanding of, corroborating, and developing the therapists'
21 suggestions. We have also documented, through a single case analysis,
22 how therapists allow for, welcome, and exploit such clients' co-elaborative
23 PNs. Explicating these practices through a detailed analysis of their con-
24 conversational accomplishment can sharpen therapists' awareness and imple-
25 mentation of their own techniques.

26
27

28 **5. Conclusions**

29
30 In one of his lectures, Harvey Sacks (1992 [1964–1972]: 767–768)
31 remarked:

32 [. . .] one doesn't listen to a story for what can be treated as 'the topic' of any such
33 story and extracted as the topic of this story, but one listens for the issue of how is
34 it that A is telling this story to B, where 'topics' should be an interactional phe-
35 nomenon. [. . .] Rather, we want to ask: what is a story about, by virtue of the
36 fact that it's between those two? Stories are 'about'—have to do with—the people
37 who are telling them and hearing them. That is my orientation.

38 And throughout this paper this has been our orientation as well. From a
39 general perspective, what we have tried to demonstrate is the interactional
40 complexity of personal narratives in terms of where and when they occur
41 and in terms of what they are doing according to whom. More specifi-
42 cally, we have shown that, in psychotherapy, clients' narratives do not

1 start in a vacuum nor end when the teller apparently completes the last
2 sentence describing the last temporal event. They occur in specific sequen-
3 tial contexts, within specific courses of action. Because of these contingen-
4 cies, they have very specific developments.

5 Following Sacks' remark, we should not forget what is special about
6 these interactions and about these two people meeting and only one of
7 them telling about personal events to the other: it is a psychotherapeutic
8 interaction. It is special because of the general task of this interaction:
9 solving clients' problems, and the more specific ones (inquiry and elabo-
10 ration), through which the former task is pursued. We have shown that,
11 in the psychotherapy sessions of our corpus, clients' personal narratives
12 occur both in inquiry and elaboration, but they vary greatly as for their
13 interactional organization and the work they do. When clients' narratives
14 occur in the phase of inquiry and are solicited by therapists, they are con-
15 strained in terms of content but also in terms of appropriateness as an-
16 swers to the therapists' questions. And their main point is often provided
17 by therapists rather than clients. When clients' narratives occur in the
18 phase of elaboration, they are regularly self-initiated and volunteered by
19 clients, and are usually produced to negotiate agreement and show cli-
20 ents' understandings of the therapists' previous reinterpretations. More-
21 over, in this specific conversational environment, the therapist provides
22 interactional space for the client to organize their personal narrative so
23 that they provide their main point as a co-elaborative contribution to the
24 therapist's reinterpretation. The client's co-elaborative PN is thus treated
25 by both therapist and client as an appropriate contribution to the elabo-
26 ration they are jointly doing. This is one way by which a crucial advance-
27 ment in the therapeutic process can be made: the client's active participa-
28 tion in the rearrangement of some problematic aspects of his or her own
29 life.

30 If stories 'have to do with the people who are telling them and hearing
31 them', then by telling and hearing them in the specific ways described in
32 this paper, those two individuals are not just telling and hearing stories,
33 but they are also, actually, doing therapy.

34

35

36 **Appendix: Transcription conventions**

37

38 We adopt a simplified version of Gail Jefferson's system of transcription:

39

40 (0.5) Elapsed time in silence in tenths of a second.

41 (.) A tiny 'gap', i.e., a pause in the talk of less than two tenths of a
42 second.

1	=	Equal signs, one at the end of one line and one at the beginning
2		of the next, indicate no gap between the two lines.
3	[]	Square brackets between adjacent lines indicate the onset and
4		end of overlapping talk.
5	hh	Outbreath. The more h's, the longer the breath.
6	.hh	Inbreath. The more h's, the longer the inbreath.
7	<u>word</u>	Underscoring indicates some form of stress or emphasis, either
8		by increased loudness or higher pitch.
9	WORD	Capital letters indicate especially loud talk.
10	::	Colons indicate prolongation of the immediately prior sound.
11		The more colons, the more prolonged the sound.
12	-	A dash indicates a cut-off.
13	.	A period indicates a stopping fall in tone.
14	,	A comma indicates a continuing intonation, like when reading
15		items from a list.
16	?	A question mark indicates a rising intonation.
17	()	Empty parentheses indicate the transcriber's inability to hear
18		what was said.
19	(word)	Parenthesized words are dubious hearings.
20	w(h)ord	A parenthesized <i>h</i> indicates breathiness, as in laughter or
21		crying.
22	> <	'More than' and 'less than' signs bracketing an utterance or ut-
23		terance part indicate speeding up.
24	◦ ◦	■
25	→	An arrow in the left margin points to a line discussed in the
26		text.
27	↑	■
28	(())	Double parentheses contain transcriber's descriptions of non-
29		verbal activities or transcriber's comments on contextual
30		features.
31		
32		

Notes

1. As for the clinical background of the therapies in our corpus, see Guidano (1991) on cognitive and Viaro (1990) on systemic ones.
2. Peräkylä (2005) has shown how, within his corpus of psychoanalytic sessions, clients' responses to analysts' interpretations can similarly vary from minimal (acknowledgment tokens) to extended ones.
3. Within inquiry, clients' PNs can also be volunteered by them as parts of answers to therapists' questions not explicitly requesting any PN from clients. Such elicited PNs often undergo interactional trajectories similar to the solicited ones. Space limitations do not allow us to deal with such cases in this paper.

- 1 4. The original Italian transcripts and word-by-word translations are available from Fabrizio Bercelli (bercelli@dsc.unibo.it).
 2
 3 5. On formulations in psychotherapy, see Antaki, Barnes, and Leudar (2005), Davis (1986), Hutchby (2007), and Vehviläinen (2003).
 4 6. Concerning cognitive psychotherapy, see, for instance, Guidano (1991).
 5 7. On how CA findings on therapist/client interaction can add to pre-existing professional knowledge of it, see Peräkylä and Vehviläinen (2003).
 6
 7 8. In our corpus, co-elaborative PNs are rarer than solicited PNs.
 8 9. Except for this short clarification question (in a part omitted in the main text), which does not affect the narrative course:
 9
 10 16 Cl: when I saw him in the shop (1.0) hm hhh=
 11 17 → T: =on another occasion?
 12 18 Cl: yes a previous occasion (.) eh hm:: those days when I was there in the
 13 19 shop I saw him ((continues))
 14
 15 10. This distinction and its import have been clearly drawn by Schegloff (1984: 38–39): ‘I say “show agreement” to differentiate it from agreeing, or more particularly from claiming or asserting agreement, for agreement, like understanding, is subject to incorrect or manipulative treatment. That is, there can be extrinsic reasons for claiming understanding or agreement, for example, in the case of agreement, to achieve closure of a topic or argument [...] In any case, for both understanding and agreement, “claiming” them and “showing” them are different sorts of things, and impose different requirements.’
 16
 17
 18
 19 11. Concerning cognitive psychotherapy, see, for instance, Guidano (1991).
 20 12. In this paper, we deal only with clients’ narrative responses to therapists’ reinterpretations. Other kinds of clients’ responses, placed in the same sequential position and possibly accomplishing the same tasks, are dealt with in Bercelli, Rossano, and Viaro (forthcoming).
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18 Fabrizio Bercelli is professor of Sociology at the University of Bologna (Italy), where he
19 teaches Interpersonal Communication and Conversation Analysis. He is also a cognitive
20 psychotherapist. His research interests are within the field of conversation analysis and
21 mainly concern psychotherapy interaction. His main publication, coauthored with P. Leo-
22 nardi and M. Viaro, is *Cornici terapeutiche* (Therapeutic frames) (Raffaello Cortina editore,
23 Milan, 1999). Address for correspondence: Dipartimento di Discipline della Comunicazione,
24 Università di Bologna, via Azzo Gardino 23, 40122 Bologna, Italy <fabrizio.bercelli@unibo.
25 it>.

26 Federico Rossano is a doctoral student at the Max Planck Institute for Psycholinguistics,
27 Nijmegen (The Netherlands) where he is a member of the ‘Language and Cognition’ group.
28 His main interests are the organization of talk and social action and the use of visible behav-
29 ior as a public display of orientation toward and understanding of action in interaction. In
30 particular, his dissertation focuses on the organization of gaze behavior in face-to-face inter-
31 action. He is currently working on ordinary and institutional conversation (psychotherapy).

32 Maurizio Viaro, MD, psychiatrist, is a relational-systemic psychotherapist. He also teaches
33 courses on Theories and Techniques of Interview at the University of Venezia Ca’ Foscari.
34 Since the early 1980s, he has devoted himself to analyzing both family and individual psy-
35 chotherapy sessions. He has published two books and several articles in international jour-
36 nals on this topic. His main publication, which he coauthored with P. Leonardi, is *Conversa-*
37 *zione e terapia* (Conversation and therapy) (Raffaello Cortina editore, Milan, 1990).

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